

## Dan Hannan, CSP

Dan brings 30 years of safety, health, and environmental program management experience as a consultant, manager, and director. During that time, he has led organizational change to a culture where safety is valued and kept in balance with productivity and quality. His success lies in his ability to develop and communicate strategy and vision at both ends of the organization—the field worker and company leadership.

### Core Strengths

- Program vision and strategy development through gap analysis and stakeholder engagement
- Technical subject matter expert in the areas of OSHA, industrial hygiene, hazardous materials, DOT, EPA regulations
- Performance measurement and continuous improvement through assessment of key metrics
- Implementation of fit-for-purpose practices and sustainable solutions
- Accomplished trainer and development of training/education curriculum including OSHA 10/30-hour, Risk Management 101, and new-hire orientation
- Collaboration with industry professionals and trade organizations to identify industry trends and innovative solutions.

### Work Experience Summary

- Organizational Leadership: lead management teams and executive leadership to a safety culture based on its core values and social responsibility commitments. Conduct cost-benefit analysis of voluntary injury prevention and risk reduction programs including fit-for-duty pre-hire physicals, MVR reviews, substance abuse testing, OSHA compliance, candidate assessment, sub-contractor vetting, off-the-job safety incentive programs, and develop corporate policies and practices.
- Field and Team Leadership: participation with project teams within organizational excellence, LEAN, QA/QC, and the Last Planner System (LPS) to apply risk reduction through a project life-cycle. Complete site inspections/audits to verify effectiveness and ensure compliance.
- Project Management: work collaboratively with project teams to apply safety controls and risk reduction throughout the project life-cycle including: opportunity evaluation (go/no-go), project start-up/kick-off, site safety plans, sub-contractor management, OSHA Compliance / Consultation, and injured worker compensation claims management.
- Proactive Strategies: lead organizations through development of a safety program roadmap “Where do we want to be and how do we get there?” This is accomplished through gap analysis (current and future state), perception surveys, and SWOT activities. Collaborate with industry and insurance partners to apply fit-for-purpose solutions to reduce losses. Use leading and lagging metrics and perform trend analysis to prioritize and develop process improvement strategies.
- Collaborative: more than 20 years of participation with industry groups including leadership roles with construction trade organizations: AGC of Minnesota, AGC of America, Minnesota Safety Council, Wakota CAER, and the Northwest Chapter of the American Society of Safety Professionals.

### Credentials

- Certified Safety Professional (CSP)
- Authorized OSHA Outreach Instructor
- Hazardous Material Manager (formerly CHMM)
- 40-hour HAZWOPER trained and trainer

### Professional Associations

- Past Chairman, National Safety Council, Community Safety Division
- American Society of Safety Professionals (ASSP), Northwest Chapter, former Board participant and current member.
- Washington / Dakota Co. Community Awareness Emergency Response (CAER) Board Member

### Books and Articles Authored

- “Applying Risk Management to New Hires”, article, Professional Safety, September 2016
- “Injury Prevention through Cause Analysis and Worker Readiness”, white paper Target Logistics, 2015
- “Preventing Home Accidents”, book, Hunter House Publishing, 2012 (Forward by Bob Vila).
- “Managing Safety from the Middle”—Communication Strategies for the Prime Contractor, Professional Safety (ASSE), May 2015,
- “Help is at Hand”—OSHA Resources to Maintain Compliance, Biofuels International, May/June 2015, EHS Today, January/February, 2012

Education      B.S. Biology, University of Minnesota, Minneapolis, 1990

### Employment

- Safety Director, American Engineering Testing, Inc.  
Saint Paul, MN, December 2021 to present
- Enterprise Safety Manager, Anderson Windows (Renewal)  
Cottage Grove, MN, October 2020 to November 2021
- Safety Manager, McGough Construction LLC  
Saint Paul, MN, May 2019 to May 2020 (COVID termination)
- Director of EHS, Hilmerson Safety Services (consultant)  
Savage, MN, October 2017 to May 2019
- Corporate Safety & Health Director, Merjent, Inc.,  
Minneapolis, MN, January 2014 to October 2017
- Senior Loss Control/Risk Management Associate, Willis Towers Watson,  
Minneapolis, MN, 2012 through 2013
- Director of Safety, Health and Environmental Affairs, Associated General Contractors  
(AGC) of Minnesota, St. Paul, MN, 2007 to 2012.
- Manager, Health, Safety and Emergency Response, Bay West, Inc.,  
St. Paul, MN, 2000 to 2007.
- Emergency Response Project Manager, Minnesota Pollution Control Agency (MPCA), St.  
Paul, MN, 1990 to 2000.

## References

Available upon request

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